

LYNN K. L. TAN

Singapore Management University, School of Social Sciences
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EDUCATION

- 2019 to present **Singapore Management University**
Ph.D. in Psychology
Advisor: Dr. Norman Li
Co-advisor: Dr. Kenneth Tan
Dissertation title: The News Gives Nuances to Our Prejudices: Understanding the Influence of Ecological Conditions on Our Social Judgements
Committee: Dr. Norman Li (chair), Dr. Kenneth Tan, Dr. Jacinth Tan, and Dr. Oliver Sng
- 2019 to 2021 **Singapore Management University**
M.Phil. in Psychology
Advisor: Dr. Norman Li
Thesis title: Do People Who Have More, Give More? Examining the Interaction Effects of Ecological Factors on the Adaptiveness of Prosociality.
Committee: Dr. Norman Li (chair), Dr. Kenneth Tan, and Dr. Kimin Eom
- 2014 to 2018 **Singapore Management University**
BSocSc (Magna Cum Laude)
Double major: (1) Psychology, (2) Organizational Behaviour & Human Resources
Dean's Lister for AY2015-2016, AY2017-2018
- 2017 **Warsaw School of Economics (SGH)**
International Exchange Student
- 2012 to 2013 **Anglo-Chinese Junior College**

AWARDS AND ACHIEVEMENTS

- 2022 **Interdisciplinary Doctoral Fellowship Award 2022**
- 2023 **Interdisciplinary Doctoral Fellowship Award 2023**
Singapore Management University
- 2019 to present **SMU Ministry of Education Postgraduate Full Scholarship for PhD in Psychology**
Singapore Management University
- 2015 to 2018 **Dean's List Academic Year 2015-16 (School of Social Sciences)**
Dean's List Academic Year 2017-18 (School of Social Sciences)
Singapore Management University

RESEARCH INTERESTS AND AREAS

Stereotypes, prejudice, and discrimination	Consumer behaviour
Behavioral ecology	Evolutionary mismatch
Cooperation	Life history theory

ACADEMIC PUBLICATIONS

*Note: * denotes equal first-author contributions*

Tan, L. K. L., Li, N. P., & Tan, K. (in press). Cash, Crowds and Cooperation: The Interaction between Population Density and Income on Cooperation in the Dictator Game. *Evolution and Human Behavior*.

- Tan, L. K. L.**, Folwarczny, M., Otterbring, T., & Li, N. P. (in press). Hot at the Top: The Influence of Self-perceived Attractiveness on Status Perceptions. *Personality and Individual Differences*.
- Koohgard, S., **Tan L. K. L.**, Li, N., Hashemi, M. (2024; in press). The Impact of Modernization on Mating Strategies in Iran: a Comparison Across Cities Versus Small Towns. *Personality and Individual Differences*. <https://doi.org/10.1016/j.paid.2024.112546>
- Tan L. K. L.**, Folwarczny, M., Gąsiorowska, A., & Li, N. P. (2023). Dolling-Up under Disease Threats – the Influence of Pathogen Threats on Signaling Physical Attractiveness. *Evolutionary Behavioural Sciences*. <https://doi.org/10.1037/ebs0000327>
- Fu, J. Y.*, **Tan, L. K. L.***, Wang, X. T., & Li, N. P. (2023). Imprinting-Like Effects of Early Adolescent Music. *Psychology of Music*. <https://doi.org/10.1177/03057356231156201>
- Folwarczny, M., **Tan, L. K. L.**, Gąsiorowska, A., & Otterbring, T. (2023). Delicate Dining with a Date and Burger Binging with Buddies: Impression Management Across Social Settings and Consumers' Preferences for Masculine or Feminine Foods. *Frontiers in Nutrition*. <https://doi.org/10.3389/fnut.2023.1127409>
- Folwarczny, M., Sigurdsson, V., & Otterbring, T. & **Tan, L. K. L.** (2023). Naturally Green, Irrationally Lean: How Background Scenery Affects Calorie Judgements. *Food Research International*. <https://doi.org/10.1016/j.foodres.2022.112339>
- Samore, T., Fessler, D., ... Li, N. P., & **Tan L. K. L.** (2023). Cross-cultural Study of Traditionalism & COVID-19 Prophylaxis. *Religion, Brain & Behavior*. <https://doi.org/10.1038/s41598-023-29655-0>
- Tan, K., Li, N. P., Meltzer, A. L., Chin J. L. J., **Tan, L. K. L.**, Lim, A. J., Neuberg, S. L., & van Vugt, M. (2022). Effects of Economic Uncertainty on Fertility Expectations A Life History Approach. *Current Research in Ecological and Social Psychology*, 3, 100040. <https://doi.org/10.1016/j.cresp.2022.100040>
- Tan, L. K. L.** & Li, N. P. (2022). [Review of the book *Ingenious: The Unintended Consequences of Human Innovation*, by Gluckman, P., and Hanson, M, 2017]. *Evolutionary Studies in Imaginative Culture*. <https://doi.org/10.26613/esic.6.1.280>
- Folwarczny, M., Otterbring, T. Sigurdsson, V., **Tan, L. K. L.**, & Li, N. P. (2021). Old Minds, New Marketplaces: How Evolved Psychological Mechanisms Trigger Mismatched Food Preferences. *Evolutionary Behavioral Sciences*. <https://psycnet.apa.org/doi/10.1037/ebs0000288>
- Otterbring, T., Folwarczny, M., & **Tan, L. K. L.** (2021). Populated Places and Conspicuous Consumption: High Population Density Cues Predict Consumers' Luxury-Linked Brand Attitudes. *Frontiers in Psychology*, 12, 728903-728903. <https://doi.org/10.3389/fpsyg.2021.728903>
- Folwarczny, M., Li, N. P., Sigurdsson, V., **Tan, L. K. L.**, & Otterbring, T. (2021). Development and Psychometric Evaluation of the Anticipated Food Scarcity Scale (AFSS). *Appetite*, 116, 105474. <https://doi.org/10.1016/j.appet.2021.105474>
- Tan, L. K. L.**, Lim, B. C., Park, G., Low, K. H., & Yeo, V. C. S. (2021). Public Acceptance of Drone Applications in a Highly Urbanized Environment. *Technology in Society*, 64, 101462. <https://doi.org/10.1016/j.techsoc.2020.101462>
- Li., N. P., **Tan, L. K. L.**, & Choy, B. K. C. (2021). Evolution, Biology, and Attraction. *Oxford Research Encyclopedia of Psychology*. <https://doi.org/10.1093/acrefore/9780190236557.013.302>

MANUSCRIPTS UNDER REVIEW

ONGOING PROJECTS

- Tan, L. K. L.**, Li, N. P., & Tan, K. (final write up). The Mitigating Effects of Mortality Threats on Prejudice & Discrimination of People from Harsh Backgrounds.
- Tan, K., **Tan, L. K. L.** & Tan, A. (data collection). Effects of Stereotype Threat for Single People.

- Tan, K., **Tan, L. K. L.** & Tan, A. (data collection). Measurement for Benevolent and Hostile Attitudes towards Singlehood.
- Lim, A. J., **Tan, L. K. L.**, & Tan, E. (data analysis). The Effectiveness of VR on Promoting Pro-environmentalism.
- Tan, L. K. L.**, Lim, A. J., & Tan, E. (designing studies). The Role of Mating Motives in Promoting Pro-environmentalism.
- Yong J. C., Choy, B. K. C. & **Tan, L. K. L.** (data collection). Cross Cultural Differences in Status Signaling.

ACADEMIC CONFERENCES

- Tan, L. K. L.**, Li, N. P., & Tan, K. (2023, June 1). Cash, Crowds, and Cooperation: The Effects of Population Density and Socioeconomic Status on Cooperation [Conference Talk]. *Human Behavior and Evolution Society*.
- Tan, L. K. L.**, Li, N. P., & Tan, K. (2023, May 5). Cash, Crowds, and Cooperation: The Effects of Population Density and Socioeconomic Status on Cooperation [Conference Talk]. *Singapore Rising Scholars Conference 2023*.
- Tan, L. K. L.**, Li, N. P., & Tan, K. (2023, April 21). Cash, Crowds, and Cooperation: The Effects of Population Density and Socioeconomic Status on Cooperation [Conference Talk]. *North Eastern Evolutionary Psychology Society*.
- Tan, L. K. L.**, Choy, B., & Li, N. P. (2022, April). Predictors of Self-Presentation Styles on Dating Applications [Poster Presentation]. *Human Behavior and Evolution Society*.

MEDIA APPEARANCES

- Tan, L. K. L.**, & Li, N. P. (2020, July 14). The Business Times. <https://www.businesstimes.com.sg/opinion/the-major-factor-behind-asias-more-effective-handling-of-diseases>
- Lee, A. (2022). The link between wealth, sharing, and population density. SMU Office of Research & Tech Transfer. <https://research.smu.edu.sg/news/2022/aug/17/link-between-wealth-sharing-and-population-density>

TEACHING EXPERIENCE

James Cook University

- 2023 to Present **Sessional Lecturer/ Tutor**
AY2023/24 – PY1102 Introduction to Psychology
AY2023/24 – PY3101 Psychological Research Methods and Interpretation (Advanced)

Singapore Management University

- 2023 to Present **Lecturer**
Fall, AY2023/24 – PSYC205 Evolutionary Psychology

- 2021 to 2023 **Adjunct Lecturer**
Fall, AY2022/23 – PSYC205 Evolutionary Psychology
Spring, AY2022/23 – PSYC205 Evolutionary Psychology
Fall, AY2022/23 – PSYC209 Social Psychology

- 2017 to Present **Teaching Assistant**
Spring, AY2017/18 – Psychology of Close Relationships (*Dr. Kenneth Tan*)
Fall, AY2021/22 – Health Psychology (*Dr. Jacinth Tan*)
Spring, AY2017/18 – Psychology of Close Relationships (*Dr. Kenneth Tan*)
Spring, AY2017/18 – Psychology of Managerial Decision-Making (*Dr. Jochen Reb*)
Fall, AY2017/18 – Social Psychology (*Dr. Kenneth Tan*)

RESEARCH EXPERIENCE

- 2018 to 2019 **Air Traffic Management Research Institute**
Research Project Officer (Full time)
Planned and executed a national investigation identifying predictors of public acceptance of drones in Singapore; policy recommendations were made to government agencies (local and foreign).
- 2018 to 2019 **Nanyang Technological University**
Research Assistant to Dr. Lim Beng Chong (Organizational Psychology)
Assisted in preparing manuscripts for publication.
- 2018 to 2019 **Singapore Children Society**
Research Intern
Prepared research proposal justifying government interventions for juvenile delinquents.
- 2016 to 2019 **Singapore Management University**
Undergraduate Research Assistant to Dr. Tsai Ming Hong (Organization Psychology)
Conducted data collection, coded data and assisted in literature review.
- Undergraduate Research Assistant to Dr. Ivy Lau and Dr. Jennifer Tong*
Preparation of an Introduction to Psychology textbook (Asian edition).

MISCELLANEOUS

Languages: English, Mandarin
Programs: SPSS, R, Microsoft Office

REFEREES

Dr. Norman P. Li (Graduate advisor)
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