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## ACADEMIC APPOINTMENTS (full-time)

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	<b>Singapore Management University</b>	Singapore
	School of Social Sciences	
2022 -	<i>Professor of Psychology</i>	
2008 - 2021	<i>Associate Professor of Psychology</i>	
	<b>University of Texas at Austin</b>	Austin, TX
	College of Liberal Arts, Department of Psychology	
2009 - 2010	<i>Adjunct Assistant Professor</i>	
2003 - 2009	<i>Assistant Professor</i>	

## EDUCATION (degrees earned)

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1998 - 2003	<b>Arizona State University</b>	Tempe, AZ
	College of Arts and Sciences	
	<i>PhD in Social Psychology</i> - May, 2003	
	<i>MA in Social Psychology</i> - May, 2001	
	<b>University of Michigan</b>	Ann Arbor, MI
	Graduate School of Business Administration	
	<i>MBA in Finance</i>	
	<b>Northwestern University</b>	Evanston, IL
	College of Arts and Sciences	
	<i>BA in Economics</i>	

## AWARDS (since PhD)

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2009 - 2012	<b>National Science Foundation</b>	Arlington, VA
	<i>Consultant</i>	
	Proposal #0843763: "Fundamental Goals and Decision Making" awarded \$600,000	
2018 - 2019	<b>Singapore Management University</b>	Singapore
2016	<i>Research Capacity Building Fund, awarded S\$41,000</i>	
2011	<i>Lee Kong Chian Fellow for Research Excellence, awarded S\$15,000</i>	
2010	<i>Lee Kuan Yew Fellow for Research Excellence, awarded S\$10,000</i>	
	<i>School of Social Sciences Research Excellence Award</i>	
2016 - 2018	<b>Singapore Management University – Ministry of Education Tier 1</b>	Singapore
	<i>Principal Investigator</i>	
	"A Life History Mismatch Perspective on Low Fertility in Modern Society" awarded S\$143,655.20	
2014 - 2015	<i>Principal Investigator</i>	
	"Environmental Mismatch" awarded S\$26,891.11	

- 2013 - 2014 *Principal Investigator*  
 “Causal Factors Underlying Variation in Attitudes Toward Marriage and Procreation”  
 awarded S\$24,524.78
- 2012 - 2013 *Principal Investigator*  
 “The Effectiveness of Male Social Dominance on Women's Dating Interest In Live  
 Interactions” awarded S\$23,181.44
- 2011 - 2012 *Principal Investigator*  
 “Mating Evaluations Among Individual Who Vary on Key Traits” awarded S\$20,714
- 2009 - 2010 *Principal Investigator*  
 “Mate Preferences in Naturalistic Settings” awarded S\$26,452
- 2008 - 2009 *Principal Investigator*  
 “Attitudes Toward Mating and Marriage in Singapore and the U.S.” awarded S\$18,902
- 2006-Jun **Human Behavior and Evolution Society** Philadelphia, PA  
*Postdoctoral Competition Award* (1st of 35 entries), for paper and talk: “Sex  
 Similarities and Differences in Preferences for Short-Term Mates”
- 2013 - 2014 **University of Texas at San Antonio** San Antonio, TX  
*Co-PI*, UTSA College of Business International Research Grant  
 “Spending on Girls in an Economic Recession: An Exploration of Cultural Differences  
 in Spending on Sons vs. Daughters” awarded \$4,000
- 2012 - 2014 *Co-PI*, UTSA College of Business International Research Grant  
 “Hormonal Influences on Consumer Behavior: A Cross-Cultural Examination” awarded  
 \$5,572
- 2006 **University of Texas at Austin** Austin, TX  
*Special Research Grant*  
 Awarded \$750 for research investigating ovulatory and hormonal effects on women’s  
 clothing preferences
- 2006 *Proposal Award*  
 Awarded \$2,000 for grant proposal
- 2004 *Faculty Research Development Summer Research Assignment*  
 Awarded 2 months of summer salary for contrast effects research
- 2008 *Undergraduate Research Awards and Fellowships*  
 Awarded \$995 for research with undergraduate Stephanie Cantu
- 2007 Awarded \$900 for research with undergraduate Jan Dulay
- 2006 Awarded \$1,000 for research with undergraduate Jennifer Lopez
- 2006 Awarded \$1,000 for research with undergraduate Colette Laquey
- 2004 Awarded \$1,000 for research with honors student Christina Chou
- 2003 Awarded \$1,000 for research with honors student April Smith
- 2004-Aug **National Science Foundation**  
*U.S. National Committee for Psychology*  
 Awarded \$1,000

**PUBLICATIONS – Peer-reviewed journal articles**

\*student/former student

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Eriksson, K., Strimling, P., Gelfand, M., Wu J., ... **Li, N. P.**, ... (in press). Perceptions of the appropriate  
 response to norm violation in 57 societies. *Nature Communications*. [ISI<sub>2020</sub> IF = 14.919]

- Folwarczny, M. \*, Christensen, J. D., **Li, N. P.**, Sigurdsson, V., & Otterbring, T. (in press). Crisis communication, anticipated food insecurity, and food preferences: Preregistered evidence of the insurance hypothesis. *Food Quality and Preference*. [ISI<sub>2020</sub> IF = 5.565]
- Folwarczny, M. \*, Otterbring, T., Sigurdsson, V., Tan, L. K. L. \*, & **Li, N. P.** (in press). Old minds, new marketplaces: How evolved psychological mechanisms trigger mismatched food preferences. *Evolutionary Behavioral Sciences*. [ISI<sub>2020</sub> IF = 1.243]
- Folwarczny, M. \*, **Li, N. P.**, Sigurdsson, V., Tan, L. K. L. \*, & Otterbring, T. (in press). Development and psychometric evaluation of the Anticipated Food Scarcity Scale (AFSS). *Appetite*. [ISI<sub>2020</sub> IF = 3.868]
- Lim, A. J. Y. \*, Lau, C. \*, & **Li, N. P.** (in press). The moderating role of social network size on self-esteem and social media use: An evolutionary mismatch perspective. *Frontiers in Psychology*, *12*: 734206. doi:10.3389/fpsyg.2021.734206. [ISI<sub>2020</sub> IF = 2.99]
- Van Doesum, N. J., Murphy, R. O., ... **Li, N. P.**, ... (in press). Reply to Komatsu et al.: From local social mindfulness to global sustainability efforts?. [ISI<sub>2020</sub> IF = 11.205]
- Van Doesum, N. J., Murphy, R. O., ... **Li, N. P.**, ... (in press). Social mindfulness across the globe. *Proceedings of the National Academy of Sciences*. [ISI<sub>2020</sub> IF = 11.205]
- van Leeuwen, F., Inbar, Y., Petersen, M. B., Aaroe, L., Barclay, P., ... **Li, N. P.**, ... Zezelj, I., & Tybur, J. M. (in press). Disgust sensitivity relates to attitudes toward gay men and lesbian women across 31 nations. *Group Processes and Intergroup Relations*. [ISI<sub>2020</sub> IF = 3.129]
- Wormley, A. S. \*, Scott, M., Grimm, K., **Li, N. P.**, Choy, B. K.C. \*, & Cohen, A. B. (in press). Loosening the definition of culture: An investigation of gender and cultural tightness. *Current Research in Ecological and Social Psychology*.
- Yong, J. C. \*, Tan, Y. W. \*, **Li, N. P.**, & Meltzer, A. L. (in press). Testing the Mate Preference Priority Model with the profile-based experimental paradigm: A replication and extension. *Journal of Personality*. [ISI<sub>2020</sub> IF = 5.117]
- Choy, B. K. C. \*, Eom, K., & **Li, N. P.** (2021). Cynicism moderates the effect of social exclusion on prosociality through empathy. *Personality and Individual Differences*, *178*: 110871. <https://doi.org/10.1016/j.paid.2021.110871> [ISI<sub>2020</sub> IF = 3.004]
- Yong, J. C. \*, **Li, N. P.**, & Kanazawa, S. (2021). Not so much rational but rationalizing: Humans evolved as coherence-seeking, fiction-making animals. *American Psychologist*, *76*(5), 781–793. <https://doi.org/10.1037/amp0000674> [ISI<sub>2020</sub> IF = 10.885]
- Jonason, P. K. \*, Betes, S. L. \*, & **Li, N. P.** (2020). Solving mate shortages: Lowering standards, casting a wider net, and abstaining. *Evolutionary Behavioral Sciences*, *14*, 160-172. [ISI<sub>2020</sub> IF = 1.243]
- Li, N. P.**, Yong, J. C. \*, Tsai, M.-H., Lai, M. H. C., Lim, A. J. Y. \*, & Ackerman, J. M. (2020). Confidence is sexy and it can be trained: Examining male social confidence in initial, opposite-sex interactions. *Journal of Personality*, *88*, 1235-1251. [ISI<sub>2020</sub> IF = 5.117]
- Li, N. P.**, Yong, J. C. \*, & van Vugt, M. (2020). Evolutionary psychology's next challenge: Solving modern problems using a mismatch perspective. *Evolutionary Behavioral Sciences*, *14*, 362-367. [ISI<sub>2020</sub> IF = 1.243]
- Thomas, A. G., Jonason, P. K. \*, Blackburn, J. D., Kennair, L. E. O., Lowe, R., Malouff, J., Stewart-Williams, S., Sulikowski, D., & **Li, N. P.** (2020). Mate preference priorities in the East and West:

- A cross-cultural test of the mate preference priority model. *Journal of Personality*, *88*, 606-620. [ISI<sub>2020</sub> IF = 5.117]
- Tsai, M-H., & Li, N. P. (2020). Depletion manipulations decrease openness to dissent via increased anger. *British Journal of Psychology*, *111*, 246-274. [ISI<sub>2020</sub> IF = 4.267]
- Valentine, K. A. \*, Li, N. P., Meltzer, A. L., & Tsai, M-H. (2020). Mate preferences for warmth-trustworthiness predict romantic attraction in the early stages of mate selection and satisfaction in ongoing relationships. *Personality and Social Psychology Bulletin*, *46*, 298-311. [ISI<sub>2020</sub> IF = 4.376]
- Marcinkowska, U. M. \*, Rantala, M. J., Lee, A. J., Kozlov, M. V., Aavik, T., Cai, H., Contreras-Garduño, J., Dixon, B. J., David, O. A., Kaminski, G., Li, N. P., Onyishi, I. E., Prasai, K., Pazhoochi, F., Prokop, P., Rosales Cardozo S. L., Sydney, N., Taniguchi, H., Krams, I., & Dixon, B. J. W. (2019). Women's preferences for men's facial masculinity are strongest under favorable ecological conditions. *Scientific Reports*, *9*, 3387. [ISI<sub>2020</sub> IF = 4.379]
- Shin, J., Suh, E. M., Li, N. P., Eo, K., Chong, S. C., & Tsai, M-H. (2019). Darling, get closer to me: Spatial proximity amplifies interpersonal liking. *Personality and Social Psychology Bulletin*, *45*, 300-309. [ISI<sub>2020</sub> IF = 4.376]
- Yong, J. C. \*, Li, N. P., Jonason, P. K. \*, Tan, Y. \* (2019). East Asian low marriage and birth rates: The role of life history strategy, culture, and social status affordance. *Personality and Individual Differences*, *141*, 127-132. [ISI<sub>2020</sub> IF = 3.004]
- Bryant, G. A., Fessler, D. M. T., Fusaroli, R., Clint, E., Amir, D., Chávez, B., Denton, K. K., Díaz, C., Duran, L. T., Fančovičová, J., Fux, M., Ginting, E. F., Hasan, Y., Hu, A., Kamble, S. V., Kameda, T., Kuroda, K., Li, N. P., Luberti, F. R., Peyravi, R., Prokop, P., Quintelier, K. J. P., Shin, H. J., Stieger, S., Sugiyama, L. S., van den Hende, E. A., Viciano-Asensio, H., Yildizhan, S. E., Yong, J. C., Yuditha, T., Zhou, Y. (2018). The perception of spontaneous and volitional laughter across 21 societies. *Psychological Science*, *29*, 1515-1525. [ISI<sub>2020</sub> IF = 7.029]
- Figueredo, A. J., Jacobs, W. J., Gladden, P. R., Bianchi, J., Patch, E. A., Beck, C. J. A., Kavanagh, P. S., Sotomayor-Peterson, M., Jiang, Y. \*, & Li, N. P. (2018). Intimate partner violence, interpersonal aggression, and life history strategy. *Evolutionary Behavioral Sciences*, *12*, 1-31. [ISI<sub>2020</sub> IF = 1.243]
- Li, N. P., van Vugt, M., & Colarelli, S. M. (2018). The evolutionary mismatch hypothesis: Implications for psychological science. *Current Directions in Psychological Science*, *27*, 38-44. [ISI<sub>2020</sub> IF = 6.811]
- Tay, P. K. C. \*, Jonason, P. K. \*, Li, N. P., & Cheng, G. H. L. (2018). Is memory enhanced by the context or survival threats?: A quantitative and qualitative review of the survival processing paradigm. *Evolutionary Behavioral Sciences*, *13*, 31-54. [ISI<sub>2020</sub> IF = 1.243]
- Figueredo, A. J., Garcia, R. A., Jacobs, W. J., Gladden, P. R., Bianchi, J., Patch, E. A., Beck, C. J. A., Kavanagh, P. S., Sotomayor-Peterson, M., Jiang, Y. \*, & Li, N. P. (2017). The K-SF-42: A new short form of the Arizona Life History Battery. *Evolutionary Psychology*, *15*, 1-12. [ISI<sub>2018</sub> IF = 1.823]
- Sznycer, D., Al-Shawaf, L., Bereby-Meyer, Y., Curry, O. S., De Smet, D., Ermer, E., Kim, S., Kim, S., Li, N. P., Lopez Seal, M. F., McClung, J., O, J., Ohtsubo, Y., Quillien, T., Schaub, M., Sell, A., van Leeuwen, F., Cosmides, L., & Tooby, J. (2017). Cross-cultural regularities in the cognitive architecture of pride. *Proceedings of the National Academy of Sciences*, *114*, 1874-1879. [ISI<sub>2020</sub> IF = 11.205]

- Zhuang, J-Y., Ji, X., Zhao, Z., Fan, M., & **Li, N. P.** (2017). The neural basis of human female mate copying: An empathy-led social learning process. *Evolution and Human Behavior, 38*, 779-788. [ISI<sub>2020</sub> IF = 4.178]
- Bryant, G. A., Fessler, D. M. T., Fusaroli, R., Clint, E., Amir, D., Chávez, B., Denton, K. K., Díaz, C., Duran, L. T., Fančovičová, J., Fux, M., Ginting, E. F., Hasan, Y., Hu, A., Kamble, S. V., Kameda, T., Kuroda, K., **Li, N. P.**, Luberti, F. R., Peyravi, R., Prokop, P., Quintelier, K. J. P., Shin, H. J., Stieger, S., Sugiyama, L. S., van den Hende, E. A., Viciano-Asensio, H., Yildizhan, S. E., Yong, J. C., Yuditha, T., Zhou, Y. (2016). Detecting affiliation in laughter across 24 societies. *Proceedings of the National Academy of Sciences, 113*, 4682–4687. [ISI<sub>2020</sub> IF = 11.205]
- Cheung I., Campbell L., LeBel E. P., Ackerman, R. A., Aykutoğlu, B., Bahník, Š., Bowen J. D., Bredow, C. A., Bromberg, C., Caprariello, P. A., Carcedo, R. J., Carson, K. J., Cobb, R. J., Collins, N. L., Corretti, C. A., DiDonato, T. E., Ellithorpe, C., Fernández-Rouco, N., Fuglestad, P. T., Goldberg, R. M., Golom, F. D., Gündoğdu-Aktürk, E., Hoplock, L. B., Houdek, P., Kane, H. S., Kim, J. S., Kraus, S., Leone, C. T., **Li, N. P.**, Logan, J. M., Millman, R. D., Morry, M. M., Pink, J. C., Ritchey, T., Root Luna, L. M., Sinclair, H. C., Stinson, D. A., Sucharyna, T. A., Tidwell, N. D., Uysal, A., Vranka, M., Winczewski, L. A., Yong, J. C.\* (2016). Registered Replication Report: Study 1 from Finkel, Rusbult, Kumashiro, & Hannon (2002). *Perspectives on Psychological Science, 11*, 750-764. [ISI<sub>2020</sub> IF = 9.837]
- Li, N. P.**, & Kanazawa, S. (2016). Country roads, take me home... to my friends: How intelligence, population density, and friendship affect modern happiness. *British Journal of Psychology, 107*, 675-697. [ISI<sub>2020</sub> IF = 4.267]
- Tybur, J. M., Inbar, Y., Aarøe, L., Barclay, P., Barlow, F. K., de Barra, M., Becker, D. V., Borovoi, L., Choi, I., Choi, J. A., Consedine, N. S., Conway, A., Conway, J. R., Conway, P., Adoric, V. C., Demirci, D. E., Fernández, A. M., Ferreira, D. C. S., Ishii, K., Jakšić, I., Ji, T., van Leeuwen, F., Lewis, D. M. G., **Li, N. P.**, McIntyre, J. C., Mukherjee, S., Park, J. H., Pawlowski, B., Petersen, M. B., Pizarro, D., Prodromitis, G., Prokop, P., Rantala, M. J., Reynolds, L. M., Sandin, B., Sevi, B., De Smet, D., Srinivasan, N., Tewari, S., Wilson, C., Yong, J. C.\* , & Žeželj, I. (2016). Parasite stress and pathogen avoidance relate to distinct dimensions of political ideology across 30 nations. *Proceedings of the National Academy of Sciences, 113*, 12408-12413. [ISI<sub>2020</sub> IF = 11.205]
- Jonason, P. K.\* , Garcia, J., Webster, G. D., **Li, N. P.**, & Fisher, H. (2015). Relationship deal-breakers: What individuals do not want in a mate. *Personality and Social Psychology Bulletin, 41*, 1697-1711. [ISI<sub>2020</sub> IF = 4.376]
- Jonason, P.K.\* , Wee, S., & **Li, N.P.** (2015). Competition, autonomy, and prestige: Mechanisms through which the Dark Triad predict job satisfaction. *Personality and Individual Differences, 72*, 112-116. [ISI<sub>2020</sub> IF = 3.004]
- Kanazawa, S., & **Li, N. P.** (2015). Happiness in modern society: Why intelligence and ethnic composition matter. *Journal of Research in Personality, 59*, 111-120. [ISI<sub>2020</sub> IF = 3.068]
- Li, N. P.**, Lim, A. J. Y.\* , Tsai, M-H., & O, J.\* (2015). Too materialistic to get married and have children? *PLoS ONE, 10*(5), e0126543. doi:10.1371/journal.pone.0126543 [ISI<sub>2020</sub> IF = 3.24]
- Li, N. P.**, & Meltzer, A. L. (2015). The validity of sex-differentiated mate preferences: Reconciling the seemingly conflicting evidence. *Evolutionary Behavioral Sciences, 9*, 89-106. [ISI<sub>2020</sub> IF = 1.243]
- Segal, N. L., **Li, N. P.**, Graham, J. L.\* , Miller, S. A. (2015). Do parents favor their adoptive or biological children? Predictions from kin selection and compensatory models. *Evolution and Human Behavior, 36*, 379-388. [ISI<sub>2020</sub> IF = 4.178]

- Fletcher, G. J. O., Kerr, P. S. G. \*, **Li, N. P.**, & Valentine, K. A.\* (2014). Predicting romantic interest and decisions in the very early stages of mate selection: Standards, accuracy, and sex differences. *Personality and Social Psychology Bulletin*, *40*, 540-550. [ISI<sub>2020</sub> IF = 4.376]
- Jonason, P. K. \*, Wee, S., & **Li, N. P.** (2014). Thinking bigger and better about “bad apples”: Evolutionary Industrial/Organizational Psychology and the Dark Triad. *Industrial and Organizational Psychology*, *7*, 117-121. [ISI<sub>2018</sub> IF = 0.525]
- Jonason, P. K. \*, Wee, S., **Li, N. P.**, & Jackson, C. (2014). Occupational Niches and the Dark Triad Traits. *Personality and Individual Differences*, *69*, 119-123. [ISI<sub>2020</sub> IF = 3.004]
- Marcinkowska, U. M. \*, Kozlov, M. V., Cai, H., Contreras-Garduño, J., Dixon, B. J., Gavita, O. A., Kaminski, G., **Li, N. P.**, Lyons, M. T., Onyishi, I. E., Prasai, K., Pazhoohi, F., Prokop, P., Rosales Cardozo S. L., Sydney, N., Yong, J. C. \*, & Rantala, M. J. (2014). Cross-cultural variation in men’s preference for sexual dimorphism in women’s faces. *Biology Letters*, *10*, 20130850. doi:10.1098/rsbl.2013.0850. [ISI<sub>2020</sub> IF = 3.703]
- Valentine, K. A. \*, **Li, N. P.**, Penke, L., & Perrett, D. I. (2014). Judging a man by the width of his face: The role of facial ratios and dominance in mate choice at speed-dating events. *Psychological Science*, *25*, 806-811. [ISI<sub>2020</sub> IF = 7.029]
- Wee, S., Jonason, P. K. \*, & **Li, N. P.** (2014). Cultural differences in prioritizing applicant attributes when assessing employment suitability. *European Journal of Work and Organizational Psychology*, *23*, 946-956. [ISI<sub>2020</sub> IF = 3.968]
- Jonason, P. K. \* & **Li, N. P.** (2013). Playing hard-to-get: Manipulating one’s perceived availability as a mate. *European Journal of Personality*, *27*, 458-469. [ISI<sub>2020</sub> IF = 5.838]
- Jonason, P.K.\*, **Li, N.P.**, & Czarna, A., (2013). Quick and Dirty: Some psychosocial costs associated with the dark triad in three countries. *Evolutionary Psychology*, *11*, 172-185. [ISI<sub>2018</sub> IF = 1.823]
- Li, N. P.**, Yong, J. C. \*, Tov, W., Sng, O. \*, Fletcher, G. J. O., Valentine, K. A. \*, Jiang, Y. F. \*, & Balliet, D. (2013). Mate preferences do predict attraction and choices in the early stages of mate selection. *Journal of Personality and Social Psychology*, *105*, 757-776. [ISI<sub>2020</sub> IF = 7.673]
- Durante, K. D. \*, Griskevicius, V., Simpson, J. A., Cantu, S. M. \*, & **Li, N. P.** (2012). Ovulation leads women to perceive sexy cads as super dads. *Journal of Personality and Social Psychology*, *103*, 292-305. [ISI<sub>2020</sub> IF = 7.673]
- Jonason, P. K. \*, **Li, N. P.**, & Madson, L. (2012). It is not all about the Benjamins: Understanding preferences for mates with resources. *Personality and Individual Differences*, *52*, 306-310. [ISI<sub>2020</sub> IF = 3.004]
- Jonason, P.K.\*, Webster, G.W., Schmitt, D.P., **Li, N.P.**, & Crysel, L\*. (2012). The antihero in popular culture: A Life History Theory of the Dark Triad. *Review of General Psychology*, *16*, 192-199. [ISI<sub>2020</sub> IF = 3.443]
- Yong, J. C. \*, & **Li, N. P.** (2012). Cash in hand, want better looking mate: Significant resource cues raise reported mating standards in men. *Personality and Individual Differences*, *53*, 55-58. [ISI<sub>220</sub> IF = 3.004]
- Ackerman, J. M., Griskevicius, V., & **Li, N. P.** (2011). Let’s get serious: Communicating commitment in romantic relationship formation. *Journal of Personality and Social Psychology*, *100*, 1079-1094. [ISI<sub>2020</sub> IF = 7.673]

- Balliet, D., **Li, N. P.**, & Joireman, J. (2011). Relating trait self-control and forgiveness within prosocials and proselves: Compensatory versus synergistic models. *Journal of Personality and Social Psychology, 101*, 1090-1105. [ISI<sub>2020</sub> IF = 7.673]
- Balliet, D., **Li, N. P.**, & Macfarlan, S. J.\*, van Vugt, M. (2011). Sex differences in cooperation: A meta-analytic review of social dilemmas. *Psychological Bulletin, 137*, 881-909. [ISI<sub>2020</sub> IF = 17.737]
- Durante, K. M.\*, Griskevicius, V., Hill, S. E.\*, Perilloux, C. \*, & **Li, N. P.** (2011). Ovulation, hormonal fluctuation, and product choice. *Journal of Consumer Research, 37*, 921-934. [ISI<sub>2020</sub> IF = 7.0]
- Jonason, P. K. \*, Valentine, K. A. \*, **Li, N. P.**, & Harbeson, C. L.\* (2011). Mate-selection and the Dark Triad: Facilitating a short-term mating strategy and creating a volatile environment. *Personality and Individual Differences, 51*, 759-763. [ISI<sub>2020</sub> IF = 3.004]
- Li, N. P.**, Patel, L. \*, Balliet, D., Tov, W., & Scollon, C. N. (2011). The incompatibility of materialism and the desire for children: Psychological insights into the fertility discrepancy among modern countries. *Social Indicators Research, 101*, 391-404. [ISI<sub>2020</sub> IF = 2.614]
- Li, N. P.**, Valentine, K. A. \*, & Patel, L. \* (2011). Mate preferences in the U.S. and Singapore: A cross-cultural test of the mate preference priority model. *Personality and Individual Differences, 50*, 291-294. [ISI<sub>2020</sub> IF = 3.004]
- Smith, A. R. \*, **Li, N.**, & Joiner, T. (2011). The pursuit of success: Can status aspirations negatively affect body satisfaction? *Journal of Social and Clinical Psychology, 30*, 531-547. [ISI<sub>2020</sub> IF = 1.946]
- Jonason, P. K. \*, **Li, N. P.**, & Buss, D. M. (2010). The costs and benefits of the Dark Triad: Implications for mate poaching and mate retention tactics. *Personality and Individual Differences, 48*, 373-378. [ISI<sub>2020</sub> IF = 3.004]
- Jonason, P. K. \*, **Li, N. P.**, & Richardson, J.\* (2010). Positioning the booty call on the spectrum of relationships: Sexual but more emotional than one-night stands. *Journal of Sex Research, 47*, 1-10. [ISI<sub>2020</sub> IF = 5.141]
- Jonason, P. K. \*, **Li, N. P.**, & Teicher, E. A. (2010). Who is James Bond? The Dark Triad as an agentic social style. *Individual Differences Research, 8*, 111-120.
- Li, N. P.**, Smith, A. R. \*, Griskevicius, V., Cason, M. J. \*, & Bryan, A. (2010). Intrasexual competition and eating restriction in heterosexual and homosexual individuals. *Evolution and Human Behavior, 31*, 365-372. [ISI<sub>2020</sub> IF = 4.178]
- Li, N. P.**, & Sng, O. \* (2010). A necessity for sex difference researchers: A review of David C. Geary, *Male, Female* (2nd Ed.). *Evolutionary Psychology, 8*, 107-109. [ISI<sub>2020</sub> IF = 1.506]
- Swami, V., Frederick, D. A., Aavik, T., Alcalay, L., Allik, J., Anderson, D., ..., **Li, N. P.**, ... (2010). The attractive female body weight and female body dissatisfaction in 26 countries across 10 world regions: Results of the International Body Project I. *Personality and Social Psychology Bulletin, 36*, 309-325. [ISI<sub>2020</sub> IF = 4.376]
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**PUBLICATIONS – Book chapters**

\*student/former student

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- Choy, B. K. C.\*, & **Li, N. P.** (forthcoming). Romantic/Emotional Infidelity. In A. D. Lykins (Ed.), *Encyclopedia of Sexuality and Gender*. New York: Springer.
- Choy, B. K. C.\*, & **Li, N. P.** (forthcoming). Sex differences in mate choice. In A. D. Lykins (Ed.), *Encyclopedia of Sexuality and Gender*. New York: Springer.
- Li, N. P.** & Choy, B. K. C.\* (forthcoming). Partner evaluation and selection. In J. K. Mogilski & T. K. Shackelford (Eds.), *The Oxford Handbook of Evolutionary Psychology and Romantic Relationships*. New York: Oxford University Press.
- Li, N. P.**, & Choy, B. K. C.\* (forthcoming). The early stages of mate selection. In D. M. Buss (Ed.), *The Oxford Handbook of Human Mating*. New York: Oxford University Press.
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- Yong, J. C.\*, & **Li, N. P.** (forthcoming). Social and personality perspectives on parenting in evolutionary context. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *The Oxford Handbook of Evolutionary Psychology and Parenting*. New York: Oxford University Press.
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- Melia, N. V.\* & **Li, N. P.** (2018). Quantity vs. quality of offspring. In T. K. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. New York: Springer. [https://doi.org/10.1007/978-3-319-16999-6\\_1989-1](https://doi.org/10.1007/978-3-319-16999-6_1989-1)
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- Li, N. P.**, Sng, O.\* , & Jonason, P. K.\* (2012). Sexual conflict in mating strategies. In A. T. Goetz & T. K. Shackelford (Eds.), *Oxford Handbook of Sexual Conflict in Humans* (pp. 49-71). New York: Oxford.
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- Li, N. P.** (2011). An Introduction and Dialogue from a Chinese-American Evolutionary Social Psychologist. In X. T. Wang (Ed.), *Thus Spake the Evolutionary Psychologists* (pp. 86-93). Beijing: Peking University Press.
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- Li, N. P.** (2007). Intelligent priorities: Adaptive long- and short-term mate preferences. In G. Geher, & G. Miller (Eds.), *Mating Intelligence: Sex, Relationships, and the Mind's Reproductive System* (pp. 105-119). Mahwah, NJ: Erlbaum.
- Li, N. P.**, & Durante, K. M.\* (2007). Sex and mating. In W. A. Darity, Jr. (Ed.), *International Encyclopedia of the Social Sciences (2nd Ed.)*. Farmington Hills, MI: Macmillan Reference.
- Kenrick, D. T., Maner, J. K., & **Li, N. P.** (2005). Evolutionary social psychology: From selfish genes to collective selves. In D. M. Buss (Ed.), *The Handbook of Evolutionary Psychology* (pp. 803-827). New York: Wiley.
- Kenrick, D. T., Becker, D. V., Butner, J., **Li, N. P.**, & Maner, J. K. (2003). Evolutionary cognitive science: Adding what and why to how the mind works. In K. Sterelney, & J. Fitness (Eds.), *From mating to mentality: Evaluating evolutionary psychology* (pp. 13-38). New York: Psychology Press.

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#### **PUBLICATIONS – Other**

\*student/former student

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- Li, N. P.** (2018). Evolutionary mismatch: Getting to the root of modern problems. *The HEAD Foundation THink Digest*, 4, 12-15.

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#### **PRESENTATIONS – Conference talks**

\*student/former student

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- Choy, B. K. C.\* , **Li, N. P.**, Tan, K. (2021, May 26). *Sex-differentiated mate preferences for mistress relationships reflect a compromise of mating ideals*. Presented at the 33rd annual meeting of the Association for Psychological Science.
- Li, N. P.** (2020, Feb 29). *It's a mismatched world*. Presented in the Evolutionary Mismatches for Relationships, Politics, and Goal Pursuit symposium at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Li, N. P.**, & Manesi, Z. (2017, Oct 5). *Life history mismatch: Insights into why people are delaying marriage and not having children*. Invited talk presented at the Attraction and Relationships preconference of the 53rd annual meeting of the Society for Experimental Social Psychology, Boston, MA.
- Tsai, M. H., & **Li, N. P.** (2017, July). *How does self-control depletion influence accommodation during task conflict?* Presented at the International Association for Conflict Management (IACM) Conference, Berlin, Germany.

- Li, N. P.**, Tay, A. \*, & Yong, J. \* (2017, May 26). *Why are people having fewer children?* Presented in the Work-Life Balance: Social, Organizational, and Evolutionary Perspectives symposium at the 29th annual meeting of the Association for Psychological Science, Boston, MA.
- Valentine, K. A. \*, **Li, N. P.**, Meltzer, A. L., & Tsai, M. H. (2017, May 31). *Personability as a parenting indicator and attraction and relationship satisfaction predictor.* Presented at the 29th annual meeting of the Human Behavior and Evolution Society, Boise, ID.
- Li, N. P.**, Valentine, K. A. \*, & Yong, J. C. \*, (2016, June). *Are mate preferences valid?* Presented in the Current Developments in Human Mating Research symposium at the 28th annual meeting of the Human Behavior and Evolution Society, Vancouver, BC.
- Valentine, K. A. \*, & **Li, N. P.** (2015, May). *Bioecological exchange theory: Both sexes trade resources for childcare when selecting a long-term mate.* Presented at the 27th annual meeting of the Human Behavior and Evolution Society, Columbia, MO.
- Li, N. P.** (2015, February). *Is low fertility here to stay... Or can Singapore make more babies?* Introduction talk presented at the first Psychology and Public Policy Conference at Singapore Management University, Singapore.
- Li, N. P.** (2014, July). *In social judgments, priorities matter.* Invited keynote talk presented at the 2nd International Symposium of Decision Making and Brain Research, Beijing, China.
- Li, N. P.**, Valentine, K. A. \*, Sng, O. \*, & Fletcher, G. J. O. (2014, February). *Mate selection in initial, live-interactive contexts: Men want moderate attractiveness, women want moderate social status.* Invited talk presented at the Gender Differences In Romantic Relationships special session at the Close Relationships preconference of the 15th annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Li, N.**, & Aumer, K. \* (2013, June). *The Interest Indicator Model of humor: How to tell if someone likes you.* Presented at the 12th annual meeting of the Hawaii International Conference on Social Sciences, Honolulu, HI.
- Jonason, P.K. \*, Czarna, A. \*, & **Li, N. P.** (2012, August). *Location, location, location: The Dark Triad and Life History indicators in American, Singaporean, and Polish samples.* Presented at the 21st Biennial International Conference On Human Ethology, Vienna, Austria.
- Figueredo, A. J., Gladden, P. R. \*, Beck, C. J. A., Sotomayor-Peterson, M., Del Giudice, M., Angeleri, R., **Li, N.**, & Jiang, Y. \* (2012, June). *Interpersonal aggression and life history strategy: A cross-cultural study.* Presented at the 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
- Durante, K. M. \*, **Li, N. P.**, Griskevicius, V., Simpson, J. A., & Cantu, S. M. \* (2012, June). *Ovulation leads women to perceive sexy cads as good dads.* Presented at the 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
- Li, N. P.** (2011, May). *Why are people staying single (and delaying marriage and family)? Insights from three lines of social/evolutionary psychological research.* Invited talk presented at the 6th annual forum of the Family Research Network, Singapore.
- Ackerman, J. M, Griskevicius, V., **Li, N. P.** (2010, June). *Let's get serious: Communicating commitment in romantic relationships.* Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.

- Balliet, D., **Li, N. P.**, & Macfarlan, S. J.\* (2010, June). *Sex differences in cooperation: A meta-analytic review of social dilemmas*. Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- Durante, K. M.\*, Griskevicius, V., Simpson, J. A., & **Li, N. P.** (2010, June). *Ovulation leads women to over-perceive commitment from sexy cads but not good dads*. Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- Li, N. P.**, Griskevicius, V., Durante, K. M.\*, & Jonason, P. K.\* (2010, June). *An Evolutionary perspective on humor: Sexual selection or interest indication?* Presented at the 22nd annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- Li, N.**, Scollon, C. & Tov, W. (2009, June). *It's a wonderful life – for some: An examination of satisfaction across domains*. Presented at the 8th annual meeting of the Hawaii International Conference on Social Sciences, Honolulu, HI.
- Durante, K. M.\*, Hill, S. E. \*, Perilloux, C.\*, & **Li, N. P.** (2009, May). *Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior*. Presented in the Evolutionary Economics: Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.
- Durante, K. M.\*, Hill, S. E. \*, Perilloux, C.\*, & **Li, N. P.** (2009, May). *Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior*. Presented in the Evolutionary Economics: Synergistic Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.
- Li, N. P.**, Scollon, C. N. & Tov, W. (2009, May). *It's a wonderful life – for some: An examination of goals and satisfaction by domains*. Presented in the Evolutionary Economics: Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.
- Li, N. P.**, Scollon, C. N. & Tov, W. (2009, May). *It's a wonderful life – for some: An examination of goals and satisfaction by domains*. Presented in the Evolutionary Economics: Synergistic Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.
- Jonason, P. \*, **Li, N.**, Webster, G., Schmitt, D. (2008, June). *An adaptive individual difference perspective on the Dark Triad*. Presented at the Personality and Individual Differences symposium at the 20th annual meeting of the Human Behavior and Evolution Society, Kyoto, Japan.
- Durante, K. M.\*, **Li, N. P.**, & Haselton, M. G. (2007, June). *Ovulatory shifts in women's choice of dress: Naturalistic and experimental evidence*. Presented at the Menstrual Cycle Effects: EPCs and Flirtation symposium at the 19th annual meeting of the Human Behavior and Evolution Society, Williamsburg, VA.
- Li, N. P.** (2006, July). *The necessities and luxuries of mate preferences: Priorities for long- and short-term mates*. Presented in the Courtship, Mate Choice, and Long-Term Bonds: Insights from Evolutionary Psychology symposium at the biennial meeting of the International Association for Relationship Research, Rethymnon, Crete.

- Li, N. P.** (2006, June). *Sex similarities and differences in preferences for short-term mates*. Presented in the Mating Motives symposium at the 18th annual meeting of the Human Behavior and Evolution Society, Philadelphia, PA.
- Li, N. P., & Kenrick, D. T.** (2006, January). *Humor across the domains: Why you had to be there*. Presented in the Motivation, Cognition, And Social Domains: New Theory And Research In Evolutionary Social Psychology symposium at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Li, N. P.** (2006, January). *Long- and short-term mate selection priorities: What, whether, and why*. Invited talk presented in the Evolutionary Psychology Preconference at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Li, N. & Durante, K.\*** (2005, June). *The effects of ovulatory cycle on women's clothing preferences*. Presented at the 17th annual meeting of the Human Behavior and Evolution Society, Austin, TX.
- Li, N. P.** (2005, January). *Necessities and luxuries: Examining priorities in social psychological choice*. Invited talk presented at the annual meeting of the Social Psychologists in Texas, Huntsville, TX.
- Li, N. P.** (2004, August). *The economics of mate choice: Illustrating the evolutionary tradeoffs*. Presented at the quadra-annual meeting of the International Congress of Psychology, Beijing, China.
- Kenrick, D. T., **Li, N. P.**, & Butner, J. (2003, March). *Dynamical evolutionary psychology: individual decision rules and emergent social norms*. Presented in the Dynamical Models of Personal and Interpersonal Experience symposium at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Li, N. P. & Bailey, J. M.** (2000, June). *Trade-offs and psychological mechanisms: Experimental methods and mate preferences*. Presented in the Psychological Mechanisms symposium at the 12th annual meeting of the Human Behavior and Evolution Society, Amherst, MA
- Kenrick, D. T., **Li, N.**, & Butner, J. (1999, June). *Evolutionary psychology and dynamical systems: Watching traits unfold in complex networks*. Presented at the 11th annual meeting of the Human Behavior and Evolution Society, Salt Lake City, UT.
- Li, N.** (1998, July). *The necessities and luxuries of mate preferences*. Presented at the 10th annual meeting of the Human Behavior and Evolution Society, Davis, CA.
- Bailey, J. M., **Li, N.**, & Ben Hamida, S. (1998, June). *Evolutionary aspects of mate preferences*. Presented at the annual meeting of the International Academy of Sex Research, Sirmione, Italy.

#### **PRESENTATIONS – Other invited talks and colloquia**

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- Li, N. P.** (2019, December 6). *Evolutionary mismatch: Why progress is making life more difficult*. Presented at the Department of Applied Psychology, Chinese University of Hong Kong – Shenzhen, Shenzhen, China.
- Li, N. P.** (2019, November 19). *Evolutionary mismatch: Why progress is making life more difficult*. Presented at Yale-NUS College, Singapore.
- Li, N. P.** (2019, February 27). *Mismatched: How progress is making life more difficult*. Presented at Singapore Management University School of Social Sciences Brown Bag Seminar.

- Li, N. P.** (2018, November 8). *Mismatched: Why life is difficult in the modern world*. Presented at The HEAD Foundation Speaker Series.
- Li, N. P.** (2017, March). *Humor indicates interest*. Presented at the Neuroscience & Behavioural Disorders Programme, Duke-NUS Medical School.
- Li, N. P.** (2016, February). *How humor indicates interest*. Presented at the Department of Management, Hong Kong Baptist University, Hong Kong.
- Li, N. P.** (2015, December). *Why people aren't having children anymore: Insights from evolutionary social psychology*. Presented at the Department of Psychology, Renmin University, Beijing, China.
- Li, N. P.** (2015, December). *Why people aren't having children anymore: Insights from evolutionary social psychology*. Presented at the Department of Psychology, Peking University, Beijing, China.
- Li, N. P.** (2015, October). *Why people aren't having children in the modern world: Insights from evolutionary social psychology*. Presented at the Department of Psychology, Tsinghua University, Beijing, China.
- Li, N. P.** (2014, August). *The interest indicator model of humor or how to tell if someone likes you*. Invited talk presented at the Department of Educational Psychology at the Chinese University of Hong Kong, Hong Kong.
- Li, N. P.** (2014, April). *Why do Asian countries have low fertility? Insights from three lines of social and evolutionary psychological research*. Presented at the SMU-Fudan Joint Research Centre Workshop of the first SMU-Fudan Global Forum at Fudan University, Shanghai, China.
- Li, N. P.** (2012, March). *Why the low fertility? Insights from three lines of social/evolutionary psychological research*. Invited inaugural talk presented at the *Profiles of Excellence* lecture series at Singapore Management University, Singapore.
- Li, N. P.** (2011, November). *The budget allocation method: Separating psychological necessities from luxuries*. Presented at Institute of Psychology, Chinese Academy of Sciences, Beijing.
- Li, N. P.** (2011, March). *The Interest Indicator Model of humor: The role of wit in assessing potential relationships*. Presented at The Behavioural Sciences Institute at Singapore Management University, Singapore.
- Li, N. P.** (2010, June). *The budget allocation method: Separating psychological necessities from luxuries*. Presented at Ohio State University Group for Attitudes and Persuasion psychology colloquium.
- Li, N. P.** (2010, May). *The sociofunctional model of humor: Why being attractive can be funny*. Presented at University of Arizona Psychology Speaker Series.
- Li, N. P., Scollon, C. N. & Tov, W.** (2009, October). *It's a wonderful life – but not for Some: An investigation of goals and satisfaction across domains*. Presented at Singapore Management University Psychology Meeting, Singapore.
- Li, N. P.** (2009, April). *Tradeoffs, factor analyses, and budget allocation: How else can we use these concepts and tools?* Presented at Singapore Management University Psychology Meeting, Singapore.

- Li, N. P.**, & Au, E. (2008, September). *Selecting a mate and keeping one: A look at mate preferences and relationship beliefs*. Presented at Singapore Management University Social Sciences Capstone Seminar Series, Singapore.
- Li, N. P.** (2007, March). *Long- and short-term mate selection priorities: What, whether, and why*. Presented at Texas A&M Social Psychology colloquium, College Station, TX.
- Li, N. P.** (2006, February). *Long- and short-term mate selection priorities: What, whether, and why*. Presented at University of Texas at Austin Social Psychology Area Meeting, Austin, TX.
- Li, N. P.** (2005, August). *Necessities and luxuries: Examining priorities in social psychological choice*. Presented at University of Hawaii Department of Psychology, Honolulu, HI.
- Li, N. P.** (2004, April). *Necessities and luxuries in mate preferences: Applying economic tools to examine priorities*. Presented at University of Houston Department of Marketing and Entrepreneurship Speaker Series, Houston, TX.
- Li, N. P.** (2003, November). *Priorities in mate choice: Utilizing economic tools to study social psychological phenomena*. Presented at University of Texas at Austin Social Psychology Area Meeting, Austin, TX.
- Li, N. P.**, & Kenrick, D. T. (1999, December). *Making me laugh or laughing with me: Sense of humor and sexual selection*. Presented at Arizona State Social Psychology Research Institute, Tempe, AZ.
- Li, N.**, & Rodriguez, S. (1998, December). *Finding the attractive face in the crowd: Is beauty in the preattentive mechanisms of the beholder?* Presented at Arizona State Social Psychology Research Institute, Tempe, AZ.
- Li, N.**, & Bailey, J. M. (1998, April). *The necessities and luxuries of mate preferences*. Presented at Northwestern University Social Psychology Colloquia, Evanston, IL.

#### **PRESENTATIONS – Conference posters**

\* student/former student

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- Choy, B. K. C.\*, Eom, K., & **Li, N. P.** (2021, May). *Cynicism moderates the effect of social exclusion on prosociality through empathy*. Poster presented at the 33rd annual meeting of the Association for Psychological Science.
- Li, N. P.**, Yong, J. C.\*, Tsai, M. H., Lai, M. H. C.\*, Lim, A. J. Y.\*, & Ackerman, J. M. (2021, May). *Confidence Is sexy and trainable: Evidence from initial, opposite-sex encounters*. Poster presented at the 33rd annual meeting of the Association for Psychological Science.
- Tsai, M. H., & **Li, N. P.** (2016, July). *Ego depletion, fatigue, anger, and cooperation within groups*. Poster presented at the 11th annual meeting of the Interdisciplinary Network for Group Research (INGRoup), Helsinki, Finland.
- Yong, J. C. C.\*, & **Li, N. P.** (2015, May). *East Asian low marriage and birth rates: The role of social status affordance in long-term mating behavior*. Poster presented at the 27<sup>th</sup> annual meeting of the Human Behavior and Evolution Society, Columbia, MO.
- Ong, L. C.\*, Park G., Franc, M. C., & **Li, N.** (2014, May). *Leaders' facial features as a potential source of information for prospective team members*. Poster presented at the 26th annual meeting of the Association for Psychological Science, San Francisco, CA.



- Tay, K. C. P.\*, & **Li, N. P.** (2014, May). *Attractive faces are better for sex, unattractive faces are better for marriage*. Poster presented at the 26th annual meeting of the Association of Psychological Science, San Francisco, CA.
- Valentine, K. A. \*, & **Li, N. P.** (2014, May). *Financially independent women less interested in mate's social status*. Poster presented at the 26th annual meeting of the Association for Psychological Science, San Francisco, CA.
- Marcinkowska, U. M. \*, Kozlov, M. V., Cai, H., Contreras-Garduño, J., Dixon, B. J., Gavita, O. A., Kaminski, G., **Li, N. P.**, Lyons, M. T., Onyishi, I. E., Prasai, K., Pazhoohi, F., Prokop, P., Rosales Cardozo S. L., Sydney, N., Yong, J. C.\*, & Rantala, M. J. (2014, April). *Cross cultural variation in men's preference for sexual dimorphism in women's faces*. Poster presented at the 9th annual meeting of the European Human Behaviour and Evolution Society, Bristol, UK.
- Valentine, K. A. \*, & **Li, N. P.** (2013, July). *The joint effects of testosterone and sexual double standards on sexual opportunism*. Poster presented at the 25th annual meeting of the Human Behavior and Evolution Society, Miami, FL.
- Jonason, P.K.\*, Garcia, J. & **Li, N.P.**, & Fisher, H. E. (2013, January). *Dealbreakers: Four studies illustrating what individuals do not want in mates*. Poster presented at the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Jonason, P.K.\*, & **Li, N.P.** (2012, June). *Playing hard-to-get: Manipulating one's perceived availability as a mate*. Poster presented at the 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
- Valentine, K. A. \*, **Li, N. P.**, Lau, I. Y., & Jonason, P. K. \* (2012, June). *Sexual double standards in Singapore: Actual and intersubjective norms*. Poster presented at 24th annual meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
- Valentine, K.\*, **Li, N.**, Perrett, D., & Penke, L. (2011, June). *Taking a man at face-value: The role of facial ratios and dominance in mate choice at speed-dating events*. Poster presented at the 23rd annual meeting of the Human Behavior and Evolution Society, Montpellier, France.
- Smith, A.\*, & **Li, N. P.** (2011, January). *Intrasexual competition and eating restriction in heterosexual and homosexual individuals*. Poster presented at the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Kenrick, D. T., Li, Y. J.\*, **Li, N. P.**, & Sundie, J. M. (2009, November). *Deep rationality, behavioral economics, and mating decisions*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Boston, MA.
- Ackerman, J. M., Griskevicius, V., & **Li, N. P.** (2009, November). *Let's get serious: Communicating commitment in romantic relationships*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Boston, MA.
- Jonason, P. K.\*, & **Li, N. P.** (2009, May). *Have low mate value, will travel: Casting a wider net to increase the mating pool*. Poster presented at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.
- Jonason, P. K.\*, **Li, N. P.**, & Buss, D. M. (2009, May). *The Dark Triad as a short-term mating strategy: Implications for Mate Poaching and Mate Retention Tactics*. Poster presented at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.

- Durante, K. M.\*, Perilloux, C. \*, Hill, S. E. \*, & Li, N. P. (2009, February). *Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior*. Poster presented at the 10th annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Tausczik, Y. R. \*, Li, N. P., & Cason, M. J. \* (2008, May). *Measuring self-perceived mate value*. Poster presented at the 2nd annual meeting of the Northeastern Evolutionary Psychology Society, Manchester, NH.
- Aumer-Ryan, K. \*, Li, N., & Hatfield, E. (2008, February). *Changing concepts of race: Differences between multiracial and monoracial individuals*. Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Durante, K. M. \*, & Li, N. P. (2008, February). *Estrogen level predicts women's self-perceived physical attractiveness and romantic relationship motivations*. Poster presented in the Evolutionary Psychology Preconference at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Jonason, P. \*, Li, N., Webster, G., & Schmitt, D. (2008, February). *Narcissism as an adaptive individual difference trait for men*. Poster presented in the Evolutionary Psychology Preconference at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Aumer-Ryan, K. \*, Li, N., & Hatfield, E. (2007, January). *Mixed (re)views: Multiracials (re)defining the concept of race*. Poster presented at the 8th annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Jonason, P. \*, & Li, N. (2006, June). *Mating in the modern day*. Poster presented at the 18th annual meeting of the Human Behavior and Evolution Society, Philadelphia, PA.f
- Durante, K. \*, & Li, N. (2006, January). *The effects of ovulatory cycle on women's clothing preferences*. Poster presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Durante, K. \*, & Li, N. (2005, June). *Ovulatory effects on female sexuality, romantic relationships and clothing preferences across the menstrual cycle*. Poster presented at the 17th annual meeting of the Human Behavior and Evolution Society, Austin, TX.
- Cottrell, C. A., Neuberg, S. L., & Li, N. P. (2003, March). *What do people want in a group member? A biocultural analysis of valued and devalued characteristics*. Poster presented at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Patock-Peckham, J. A., Li, N., Ernst, H. \*, Margetts, D. \*, Terrell, H. \*, & Nagoshi, C. T. (2001, June). *Alcohol myopia versus appraisal disruption in alcohol effects on self-esteem: An evolutionary test of ego-threat*. Poster presented at the 24th annual meeting of the Research Society on Alcoholism, Montreal, Canada.

## TEACHING EXPERIENCE

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1/09 - present	<b>Singapore Management University</b>	Singapore
	<i>Instructor</i>	
PSY108	Social Psychology	14-Fall (2), 16-Fall (2), 17-Fall, 18-Fall (2), 19-Fall (2), 20-Fall (2)
PSY205	Evolutionary Psychology	10-Fall, 12-Spring (2), 14-Spring (2), 16-Spring, 17-Spring, 18-Spring (2), 19-Spring, 20-Spring, 21-Spring
PSYC302	Special Topics: Evolutionary Psychology	10-Spring

PSYC303	Special Topics: Human Mating	11-Fall	
PSYC610	Evolutionary Psychology graduate seminar	10-Fall, 13-Spring, 14-Spring, 15-Spring, 17-Spring, 19-Spring, 20-Spring, 21-Spring	
PSYC730	Special Topics: Advanced Evolutionary Psychology graduate seminar	16-Spring, 17-Fall	
SSCS400	Social Sciences Capstone Seminar	10-Fall, 11-Spring, 12-Fall, 13-Spring, 15-Spring	
SSRM001	Research Methods	09-Spring (2), 10-Spring (3)	
8/03 - 5/08	<b>University of Texas at Austin</b>		Austin, TX
	<i>Instructor</i>		
PSY 319K	Social Psychology	03-Fall, 04-Spring, 05-Spring, 06-Spring, 07-Spring, 07-Fall, 08-Spring	
PSY 418	Statistics and Research Design	04-Spring, 04-Fall, 05-Fall, 06-Fall, 07-Fall	
PSY 334E	Evolutionary Psychology	06-Fall	
PSY 394T	Evolutionary Social Psychology graduate seminar	04-Fall, 05-Fall	
8/98 - 5/03	<b>Arizona State University</b>		Tempe, AZ
	<i>Instructor</i>		
PSY 230	Introduction to Statistics	02-Fall	
PSY 350	Social Psychology	01-Spring, 02-Spring, 02-Summer	
	<i>Lab Instructor</i>		
PSY 290	Research Methods	00-Fall, 01-Fall, 03-Spring	
	<i>Teaching Assistant</i>		
PSY 290	Statistics	98-Fall, 99-Summer, 00-Spring, 00-Summer, 01-Spring, 01-Summer	
PSY 350	Social Psychology	99-Spring, 99-Fall	
2/98 - 7/98	<b>Robert Morris College</b>		Chicago, IL
	<i>Instructor</i>		
FIN 300	Principles of Finance		
SSC 202	Macroeconomics		
FIN 300	Principles of Finance		
8/97 - 7/98	<b>Columbia College of Missouri – Lake County</b>		Park City, IL
	<i>Instructor</i>		
FINC 350	Business Finance		
ECON 293	Macroeconomics		
ECON 294	Microeconomics		

## SERVICE – Editing, Reviewing

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	<b>Editorial boards</b>
2015 - 2019	<i>Personality and Social Psychology Bulletin</i> <i>Associate Editor</i>
5/2021 – pres	<i>Personality and Individual Differences</i>
8/2018 - pres	<i>Evolution and Human Behavior</i>
1/2015 - pres	<i>Evolutionary Behavioral Sciences</i>
7/2014 - pres	<i>Evolutionary Psychological Science (2017 recognized as exceptional reviewer)</i>
1/2010 - pres	<i>Frontiers in Evolutionary Psychology and Neuroscience</i>
2006 - pres	<i>Evolutionary Psychology</i>
1/2015-12/2019	<i>Journal of Social and Personal Relationships</i>
1/2010-12/2017	<i>Journal of Personality and Social Psychology</i>

### Ad hoc reviewer

- *Adaptive Human Behavior and Physiology*
- *American Journal of Psychology*
- *American Psychologist*
- *Archives of Sexual Behavior*
- *Asian American Journal of Psychology*
- *Basic and Applied Social Psychology*
- *Current Anthropology*
- *Current Directions in Psychological Science*
- *Developmental Psychopathology*
- *Emotion*
- *European Journal of Personality*
- *European Journal of Social Psychology*
- *Evolution and Human Behavior*
- *Evolutionary Behavioral Sciences*
- *Evolutionary Psychological Science*
- *Evolutionary Psychology*
- *Frontiers in Evolutionary Psychology*
- *Hong Kong Research Grants Council*
- *Human Nature*
- *Journal of Applied Social Psychology*
- *Journal of Behavioral Decision Making*
- *Journal of Business Research*
- *Journal of Cross-Cultural Psychology*
- *Journal of Economic Psychology*
- *Journal of Environmental Psychology*
- *Journal of Evolutionary Psychology*
- *Journal of Experimental Social Psychology*
- *Journal of Family Psychology*
- *Journal of Homosexuality*
- *Journal of Individual Differences*
- *Journal of Organizational Behavior*
- *Journal of Personality*
- *Journal of Personality and Social Psychology*
- *Journal of Research in Personality*
- *Journal of Social and Personal Relationships*
- *Journal of Theoretical Biology*
- *Mankind Quarterly*
- *National Science Foundation*
- *Neuroscience and Biobehavioral Reviews*
- *Perceptual and Motor Skills*
- *Personal Relationships*
- *Personality and Individual Differences*
- *Personality and Social Psychology Bulletin*
- *Personality and Social Psychology Review*
- *PLOS ONE*
- *Psychological Bulletin*
- *Psychological Science*
- *Psychology and Marketing*
- *Reproductive Sciences*
- *Review of General Psychology*
- *Royal Society Open Science*
- *SAGE Open*
- *Scandinavian Journal of Psychology*
- *Scientific Reports*
- *Social Cognition*
- *Social Indicators Research*
- *Social Psychological and Personality Science*
- *Social Psychology*
- *Social Psychology Quarterly*

2007 Human Behavior and Evolution Society – *Postdoctoral Award judge*  
2016 Human Behavior and Evolution Society – *Postdoctoral Award judge*

### SERVICE – Government, University, School, and Department

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	<b>Singapore Management University</b>	Singapore
	Institutional Review Board	
1/10 – 12/12	<i>Chairman</i>	
8/09 - 12/09	<i>Deputy Chairman</i>	
2021	Gender Equality Taskforce	
2010	Senate Grievance Commission	
	School of Economics	
2011	<i>Dean search committee</i>	
	School of Social Sciences	
2020 - pres	<i>Research Committee</i>	
2018 - pres	<i>Steering committee</i> for SMU A-South 3 SOSS office relocation and design	
2013 - pres	<i>Task force for research</i>	
2012 - pres	<i>Tenure committees</i>	
2011 - pres	<i>School research committee</i>	

2011 - pres *Dean's evaluation committee for research*  
 2008 - pres *Contract renewal committees*  
 2009 *Admissions strategy committee*  
 2009 - pres *Admissions interviewer*

**Ministry of Community Development, Youth and Sports** Singapore  
 Family Research Fund – Evaluation Panel  
 1/10 - 12/12 *Research Ethics Resource Person*

**University of Texas at Austin** Austin, TX  
 Department of Psychology  
 2006 *Merit review committee*

**SERVICE – Conference organization**

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**Psychology and Public Policy 2015 Conference-Workshop,** Singapore  
**Singapore Management University**  
 2015-Feb *Organizer of 1-day conference and 1-week workshop*

**Human Behavior and Evolution Society 2005 Conference** Austin, TX  
 2005-Jun *Co-organizer of 5-day conference*

**SPSP 2004 Evolutionary Preconference** Austin, TX  
 2004-Jan *Co-organizer of 1-day conference*

## SERVICE – Graduate dissertation and thesis committees

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	<b>Singapore Management University</b>	Singapore
PhD, 2021	Wei Xing Toh “Individual Differences in Executive Function and Emotion Regulation Flexibility”	
MSc, 2020	Farah Binte Abdul Malik (committee chair) “Is It Only the Thought that Counts; or Do Gift Cost, Social Approval, and Relationship Satisfaction Matter Too?”	
MSc, 2018	Zilin Yan (committee chair) “Counting Members in My league: Mate Value Moderates Economic Effects of Local Operational Sex Ratio”	
MSc, 2018	Hui Si Oh “The Effects of Paradoxical Mindset on Team Creativity”	
MSc, 2018	Nadhilla Melia “The Interpersonal Effect of Guilt Expressions on Cooperation: The Role of Social Perceptions”	
PhD, 2017	Peter K. C. Tay (committee chair) “Adaptive mating memory: Survival threat and attractiveness enhance retention of potential mate Faces”	
PhD, 2017	Jose C. Yong (committee chair) “Evolutionary Domain-Specific Self-Esteem”	
PhD, 2015	Sharon Koh “The (Un) Desirability of Happiness: Pathogen Threats Predict Differences in the Value of Happiness”	
PhD, 2015	Katherine A. Valentine (committee chair) “Bioecological Exchange Theory: Trading Resources for Childcare in Mate Selection”	
MSc, 2014	Michal Franc “Facial Features and the Effectiveness of Apology”	
MSc, 2014	Jose Yong (committee chair) “East Asian Low Marriage and Birth Rates: The Role of Social Status Affordance in Marriage and Childbearing Behavior”	
MSc, 2010	Katherine A. Valentine (committee chair) “The Joint Effects of Culture and Ovulatory Shift on Women’s Sexual Opportunism”	
	<b>University of Texas at Austin</b>	Austin, TX
PhD, 2010	Lisa Steffek	
PhD, 2009	Kristina Durante (committee chair)	
PhD, 2009	Diana Fleischman	
PhD, 2007	Sean Conlan	
PhD, 2007	Joongwan Jeon	
PhD, 2006	Sarah Hill	
PhD, 2005	Joshua Duntley	

*External examiner or committee member for:*

PhD, 2014	Stephanie Zhu Xiaoqin - Chinese University of Hong Kong	Shatin, HK
PhD, 2009	Johann Ponnampalam - Deakin University	Melbourne, AU
MA, 2009	Patrick Kerr - University of Canterbury	Christchurch, NZ
MA, 2007	Luke Barisic - Deakin University	Melbourne, AU

### **SERVICE – Graduate student mentoring as primary advisor**

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	<b>Singapore Management University</b>	Singapore
2019 – pres	Lynn Tan	
2019 - pres	Alvin Wong	
2018 - pres	Bryan Choy, Farah Malik	
2016 - 2018	Zilin Yan	
2015 - 2017	Peter Tay	
2012 - 2017	Jose Yong	
2010 - 2015	Katherine Valentine	
	<b>University of Texas at Austin</b>	Austin, TX
2006 - 2008	Yla Tausczik	
2006 - 2007	Katherine Aumer-Ryan	
2005 - 2009	Meg Cason	
2004 - 2009	Kristina Durante	
2004	Russell Jackson	

### **SERVICE – Undergraduate honors thesis advisement**

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	<b>Singapore Management University</b>	Singapore
2018 - 2019	Joel Chin “To Be or Not To Be Together: An Experimental Look at the Effects of Emotional Loneliness on Fertility Motivations”	
2018 - 2019	Bryan Choy “Preferences for Mistresses” (SMU School of Social Sciences best thesis award)	
2016 - 2017	Amanda Tay “The Effects of Social Status Concerns on Materialism, Desired Work-Family Balance, and Childbearing Attitudes”	
2012 - 2013	Aakanksha Srivivasan “The Effects of Experiencing Luck on Self-perceived Mate Value”	
2010 - 2011	Jose Yong "The effects of resource cues on self-perceived mate value and mating standards" (SMU School of Social Sciences best thesis award)	
	<b>University of Texas at Austin</b>	Austin, TX
2008 - 2009	Stephanie Cantu	
2007	Samantha John	
2006 - 2007	Jennifer Pollack	
2006	Joanna Casas, David Dubin, Lily Patel	
2005 - 2006	Jeffrey Lerew	
2004	Christina Chou	
2003 - 2004	April R. Smith	

### **SERVICE – Other undergraduate advisement**

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	<b>University of Texas at Austin</b>	Austin, TX
2008	Alexandra Fu (Plan II honors program)	

## SERVICE – Invited talks to students

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01/20/2020	<b>National Junior College</b> Psychology workshop entitled “Mismatched: Why life is getting harder, not easier”	Singapore
02/16/19	<b>Raffles Institution</b> Combined Universities talk – SMU School of Social Sciences speaker	Singapore
08/29/18	<b>Anglo Chinese School (International)</b> Psychology talk entitled “Why Does Life Seem to Be Getting Harder and Not Easier? It's All About Mismatch”	Singapore
10/31/19	<b>Singapore Management University</b> Chang Jiang Graduate School of Business – SMU DBA Program 长江商学院-新大 – 李光前商学院工商管理学 DBA 课程 Invited special lecture entitled “Leadership, Organizations, and Evolutionary Mismatch”	Singapore
05/11/19	Destination: SMU – workshop (talk) entitled “Evolutionary Mismatch: Why Progress is Making Life <i>More</i> Difficult”	
06/22/18	Explore! SMU School of Social Sciences – workshop (talk) entitled “Why Life Is Hard: Keys to Modern Happiness”	
04/01/17	Social Sciences Discovery Day – Multi-Panel Discussion on Mass Media and Social Media	
11/05/14	Social Sciences Students' Society (SOSCIETY) – Major Decisions Talk	
10/30/10	<b>Singapore Psychological Society</b> Undergraduate Research Award Symposium (Keynote speaker)	Singapore
03/09/10	<b>Singapore Institute of Management</b> Psychological Society	Singapore
01/24/08	<b>University of Texas at Austin</b> Asian Business Students Association	Austin, TX
02/06/07	Women in Psychology	
11/29/06	Texas Student Psychological Association	
11/21/06	Texas Interdisciplinary Plan – Critical Thinking class	
11/04/06	University of Texas Launch workshop	
10/31/06	Department of Germanic Studies – Aspects of Love in the Middle Ages class	
10/24/06	Gamma Beta Phi honors service organization	
02/22/06	Psi Chi National Honor Society	
10/05/04	Texas Student Psychological Association	
03/24/04	Texas Student Psychological Association	
10/14/03	National Communication Association graduate panel	

## SERVICE – Other

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2013	<b>Mediacorp</b> Singapore Woman Award 2013 judge	Singapore
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## STUDENT PLACEMENT – sampling of students & RAs

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Axel Allen	MA, international policy - Monterey Institute of International Studies
Drew Bailey	PhD, developmental psychology - University of Missouri



Stephanie Cantu	PhD, social psychology – University of Minnesota
Christina Chou	MFT - University of Connecticut
Bryan Choy	MSc - Singapore Management University
Euodia Chua	PhD, clinical psychology – University of South Dakota
Wendy Contreras	MA, counseling psychology - University of Texas at San Antonio
David Dubin	PhD, industrial/organizational psychology - University of Houston
Brian Dubois	Internship, Federal Bureau of Investigations
Jan Dulay	MS, physical therapy - Texas Women’s University
Kristina Durante	Assistant Professor of Marketing, University of Texas at San Antonio
Taher Gulamhusein	MD - University of Texas Southwestern
Rose Halterman	PhD, cognitive psychology - University of Iowa
Hilary Hancock	MA, general psychology – New York University
Kaytee Hoverson	MNps, masters in non-profit studies - Arizona State University
Peter Jonason	Visiting Assistant Professor, University of Western Florida Visiting Assistant Professor, University of South Alabama Lecturer, University of Western Sydney
Colette Laquey	MD - University of Texas Medical Branch
Amy Lim	Lecturer, Murdoch University Singapore
Farah Malik	MSc - Singapore Management University
Nick Marston	MD - University of Minnesota
Paul Miglin	PhD, human development and family science - Ohio State University
Vithiyah Muthukumar	MP, clinical psychology - National University of Singapore
Kok Leong Ng	PhD, psychology - University of Kentucky
Julie Offerman	JD - Texas Tech University
Odochi Ohia	PhD, developmental cognitive neuroscience - University of Houston
Derek Pasisz	MA, psychology - California State University, Sacramento PhD, developmental psychology - Florida State University
Lily Patel	PhD, social psychology - Northern Illinois University
Jen Pollack	PhD, counseling psychology - Texas Tech University
April Smith	PhD, clinical psychology - Florida State University
Oliver Sng	PhD, social psychology - Arizona State University
Charles Stricklan	MA, counseling psychology - Northern Arizona University PsyD - Argosy University
Hayley Stulmaker	MA, counseling psychology - Texas Women’s University
Lisa Yanyue Tang	
Peter Tay	Assistant Professor - Singapore Institute of Technology
Dan Travelle	DDS - University of Southern California
Yuriy Ustinov	PhD, clinical psychology - University of Alabama
Casey Wolfington	PsyD - University of Denver
Charles Xu	MS, speech-language pathology - University of Louisville
Jamie Yee	OD (optometry) - University of Houston
Adriana Zolezzi	MA, counseling - New York University MBA – University of Texas at Austin

## **MEDIA – Selected television appearances**

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- (2013, Feb 14). Internet dating. *Channel NewsAsia: AM Live!* Produced by MediaCorp, Singapore.
- (2013, July 17). *Channel NewsAsia: On the Red Dot*. Produced by MediaCorp, Singapore.
- (2013, Nov 26). Marriage. *Channel NewsAsia: Sg+*. Produced by MediaCorp, Singapore.
- (2009). The science of love. *Channel NewsAsia: Prime Time Morning*. Produced by MediaCorp, Singapore.
- (2008). *Explore the science of love* – news feature. Produced by KXAN, Austin, TX.
- (2006). *Mental engineering*, episodes 809 & 810.
- (2005). *The sex files: Dirty jokes*. Produced by the Discovery Channel Canada.
- (2002). *The science of seduction*. Produced by the BBC.

## EDUCATION – Non-degree coursework

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1996 - 1997	<b>University of Illinois</b> College of Arts and Sciences: <i>Part-time student, psychology</i>	Champaign, IL
1994 - 1996	<b>Northwestern University</b> University College: <i>Part-time student, psychology</i>	Chicago, IL
1991 - 1992	<b>Northwestern University</b> College of Arts and Sciences: <i>PhD coursework in Finance</i>	Evanston, IL

## RESEARCH EXPERIENCE (pre-PhD program)

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1/97 - 8/98	<b>Northwestern University</b> <i>Independent research with Dr. J. Michael Bailey</i> <ul style="list-style-type: none"><li>• Designed and implemented study on economics of mate selection preferences</li></ul>	Evanston, IL
1/97 - 6/97	<i>Research Assistant to Dr. Galen Bodenhausen</i> <ul style="list-style-type: none"><li>• Assisted with research investigating the effects of motivation and cognitive load on stereotype change, and research on ingroup favoring versus outgroup derogation</li></ul>	
1/97 - 6/97	<i>Research Assistant to Dr. Jeffrey Sherman</i> <ul style="list-style-type: none"><li>• Assisted with research examining the effects of cognitive load during encoding and recognition on the processing of stereotype consistent and inconsistent information</li></ul>	
6/97 - 7/98	<b>University of Illinois</b> <i>Research Assistant to Prof. David Budescu</i> <ul style="list-style-type: none"><li>• Assembled and copyedited the following book: Budescu, D.V., Erev, I., &amp; Zwick, R. (Eds.). (1999). <i>Games and Human Behavior: Essays in Honor of Amnon Rapoport</i>. Mahwah, NJ: Earlbaum.</li></ul>	Champaign, IL

## PROFESSIONAL EXPERIENCE (pre-psychology)

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8/92 - 11/96	<b>Richards &amp; Tierney, Inc.</b> <i>Manager of Performance Attribution</i> <ul style="list-style-type: none"><li>• Provided client service to General Electric and other pension funds</li><li>• Analyzed performance of institutional money managers</li><li>• Analyzed risk and style of domestic and international equity portfolios</li><li>• Performed quantitative manager searches for various pension funds</li><li>• Analyzed completeness funds that manage domestic equity misfit risk</li></ul>	Chicago, IL
6/91 - 8/92	<b>Kellogg Computer Services, Northwestern University</b> <i>Consultant</i> <ul style="list-style-type: none"><li>• Developed interactive access software for Citicorp financial databases</li><li>• Wrote <i>The Researcher's Guide to Financial Databases</i> at Kellogg - documentation for using Center for Research in Security Prices (CRSP), Compustat, and Citicorp financial databases at the Kellogg Graduate School of Management (used for empirical research in the business school)</li><li>• Trained and provided user support for the above UNIX based, FORTRAN access databases</li></ul>	Evanston, IL
10/89 - 7/90	<b>O'Connor &amp; Associates</b> <i>Foreign Exchange Options Trading</i> <ul style="list-style-type: none"><li>• Completed two extensive options courses (top 10% in each)</li></ul>	Chicago, IL

- Assisted in foreign exchange options marketmaking and risk management in the interbank market, Chicago Mercantile Exchange, and Philadelphia Stock Exchange
- Developed delta/gamma/vega spreadsheets for options trading/risk management

8/88 - 10/89

**Andersen Consulting, Arthur Andersen & Co.**

Chicago, IL

*Experienced Staff Consultant*

- Completed three rigorous training schools (computers, business, & systems) at company's international training site in St. Charles, IL
- Coded, tested, and documented software for Sprint and federal government telecommunications project
- Executed and maintained systems test cycle during systems test phase of revenue information system project for United Airlines

## **OTHER**

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- GMAT: 710 (99%)
- GRE: 640 Verbal (90%), 760 Quant (92%), 770 Analytical (96%), 720 Psych (96%)
- Expertise in many computer languages and applications, including SPSS, Superlab, Excel, Visual Basic, Word, Powerpoint, Illustrator, FORTRAN
- Fluent in conversational Chinese (Mandarin), proficient in French